



# HPLX™

## The High-Performance Leadership Multiplier

*Leadership's Common Language.*



**Leadership:** A dynamic process involving three factors – leaders, followers, and context – interacting to produce direction, alignment, and accountability for achieving long-term superior organizational performance.

**Leaders:** Individuals possessing level-specific knowledge, skills, abilities, behaviors, and other characteristics essential for gaining the support of others to positively influence the leadership process.

**Followers:** Engaged individuals with integrity who possess critical thinking skills and level-specific knowledge, skills, abilities, behaviors, and other characteristics essential for actively supporting a leader to positively influence the leadership process.

**Context:** Internal and external factors, including historical components, influencing the leadership process.

**High Performers:** Individuals who add the right value, at the right level, given their role at the time.